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Does Money Grow On Trees? Our Trees Grow Into Money!!!

**CANALE'S
FOREST NURSERY
Shelocka, Pa.**

Grower of Evergreen Seedlings
and Choice Christmas Trees

Return Postage Guaranteed

**WHOLESALE PRICE LIST
FALL '60 — SPRING '61**

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MILLIONS OF QUALITY SEEDLINGS

SPECIAL OFFERS FOR FALL '60 — SPRING '61

1. A BLUE SPRUCE
King of ornamentals. Selected 8-14 inch transplanted stock. Good color. For handsome specimens or hedge. Branched.

12 for \$5.00

1. B 4 YR. SEEDLINGS
12-18 inch.

25 for \$5.00

2. ARBORVITAE
American, Oriental or Pyramidal. Popular upright. Can be kept sheared to any height. Sent bare rooted. Bushy 3 times transplanted.
20-30 inch.

10 for \$19.95

3. BANK COVER
Cover that unsightly bank with American Bittersweet — hardy, vine like upright growth. Dense root systems with many top shoots. Stocky Transplants.

20 for \$10.00

4. A EVERGREEN HEDGE
Hemlock—5 yr. transplants. Start these now. Shear to shape and in a few years have the beginning of a beautiful evergreen hedge.

8-12 in. **25 for \$7.00**

OR

4. B 10-14 in. 25 for \$8.75

5. EVERGREEN TREES
Select 4 year plants. Will develop into beautiful specimens.
5 Austrian Pine 8-15 inch
5 Douglas Fir 5-10 inch
5 Norway Spruce 10-14 inch
5 White Spruce 6-12 inch
5 Colorado Blue Spruce 6-10 inch

**All 25
for \$5.00**

6. FENCE ROW—WINDBREAK
Green foliage all year. Shear for perfect specimen. Stocky 3 yr. seedlings. Quick growing.
Scotch Pine 10-24 in.
Austrian Pine 10-16 in.

**50 of either
one \$5.00**

When & How To Plant Trees

Shipping Season:

Experience has taught us that best results are usually obtained from Spring planting, March 25 to May 15. Our earliest shipping dates in the past as governed by the weather has been the last week in March.

Trees will be shipped as close to your requested shipping date as weather permits. Give second choice on late order.

Take care of your Nursery Stock immediately upon its arrival. If possible plant at once when you receive shipment. Roots should not be exposed to sunlight or drying winds. If weather is too cold for planting put the box or bundle in a cool but frostproof cellar and moisten roots. If you are not ready to plant, heel stock in the ground. Heel in your trees in a place where they will have protection from the sun and wind, a place convenient to the planting site and if possible in a shaded location, such as the north side of a building or woodlot. Dig a trench deep and wide enough to hold the roots without crowding. Place the roots in the bottom of the trench and spread out the trees so the dirt can be filled in about the roots to exclude air. Then heap more soil on the roots to cover roots completely and pack firmly. If ground is too dry moisten the dirt about the roots.

It is not necessary to prepare the soil in any way before planting, as the additional expense is not justified and we find that grass and weeds prove a benefit in conserving the moisture and a shade during the first few years after planting. Do not use any kind of fertilizer on the soil. Immerse roots of trees in a bucket of soupy mud to keep the roots from drying out. Dig a hole deep enough to accommodate the roots and firmly pack the soil around the roots. When trees are planted too close together, they crowd and the resulting competition speeds the height growth and tends to make a poor Christmas tree. Spacing trees 4 ft. by 4 ft. requires approximately 2700 per acre and can be used where thinning is contemplated at an early age; 5 by 5 ft. require

approximately 1700 and is most generally used as it allows for thinning and still leave a good stand for timber; 6 by 6 ft. requires approximately 1200 per acre and is recommended where trees are planted for forest products and no early thinning is to be done.

We advise booking your order early—NOW—and avoid disappointment. Some items are in limited supply. May we therefore advise you to list secondary choice on late orders.

In presenting you with this Wholesale Price List we wish to thank our customers and friends for their liberal patronage given us in the past and we hope for the pleasure of serving you again in the future.

We believe these are the nicest seedlings and transplants we have ever grown. We invite your inspection.

Our Nursery Sales office is open week-days 8:00 a. m. to 4:30 p. m. Sundays by appointment only.

Phone at Nursery, Elderton Fleetwood 4-2461, evenings, Tony Canale, Elderton Fleetwood 4-3505.

We believe that the best way to build a lasting and pleasant business is to produce the best plants possible and to sell them at a reasonable price.

We have very nice seedlings, stocky with healthy root systems. We grade very carefully, eliminating poor, small spindly seedlings that will have a hard time growing, and thus package a very high quality product.

The old saying that "Anyone can make an inferior product, cheaper" still holds true. Our low prices are the best possible for a quality package. We could cut quality and sell lower but we have built our business through the faith of our customers that know they will get the best and the most for their dollar from us in a quality package.

We depend a great deal on our customers recommending our products to others. We hold down advertising costs by letting our customers advertise for us and our customers get the benefit of our low costs in the form of lower prices on our seedlings.

We know we are pleasing old customers. Why not let us prove that we can make old customers out of new ones?

CANALE'S FOREST NURSERY

SHELOCTA, PENNSYLVANIA

PHONE ELDERTON FLEETWOOD 4-2461

FALL 1960

WHOLESALE PRICE LIST

SPRING 1961

Price per 1000 is listed for each age and size. For price of larger or smaller amounts see table below.

SCOTCH PINE

Pinus sylvestris
For the very best Christmas Tree. Best strains. Healthy, sturdy straight stemmed specimens with good color.

Age	Size-Inch	Per 1,000
2 yr.	2-4	\$ 7.50
	4-8	20.00
3 yr.	6-12	20.00
	8-14	20.00
	10-18	25.00
4 yr.	12-22	35.00

Special Low Prices On Complete Beds of 3 & 4 Year Scotch Inquire For Details

FRENCH SCOTCH PINE

2 yr.	1-3	7.50
	3-6	20.00
3 yr.	6-13	25.00
4 yr.	13-20	40.00
2-3	6-10	50.00
	10-15	75.00
	15-18	25.00 Per 100

SPANISH SCOTCH PINE

2 yr.	1-3	7.50
	3-6	20.00
	4-8	25.00
3 yr.	6-12	25.00
4 yr.	8-15	40.00

The above listed Scotch Pine is top quality stock. Our low price on this stock is because we have an excess over our usual needs. Take advantage of these low prices. We invite inspection and will match quality and price with seedlings from any source. Send us your order now and save at these low prices. Special rates on complete beds. We invite large buyers and dealers to inspect and price our stock. We know we can save money on your planting needs now and in the future.

PONDEROSA PINE

2 yr.	3-6	15.00
3 yr.	6-14	25.00
4 yr.	12-18	10.00 Per 100

WHITE PINE

Pinus strobus
Timber, Christmas Tree, Ornamental and Windbreak.

2 yr.	1-2	10.00
	2-5	15.00
3 yr.	4-8	7.00 Per 100

RED PINE

Pinus resinosa
Christmas Tree, Ornamental and Timber. Certified seed.

2 yr.	2-4	15.00
3 yr.	5-10	25.00
4 yr.	10-17	10.00 Per 100

MUGHO PINE

Pinus mugo pumilio
Ornamental Hedges. Landscaping. True Dwarf, low Growing, Compact.

3 yr.	1-3	Ht. or Spd. 35.00
2-3	6-12	Each 50c
2-4	10-18	Each 1.00

AUSTRIAN PINE

Pinus nigra
Christmas Tree. Ornamental and Timber. Select seed from Austria.

2 yr.	1-3	7.50
	3-5	15.00
3 yr.	8-15	30.00
4 yr.	15-20	50.00

DOUGLAS FIR

Pseudotsuga taxifolia glauca
The second best selling Christmas Tree in the Country, Ornamental and Timber. Start a planting this year. Very much in demand and brings large prices.

3 yr.	2-4	15.00
	4-8	30.00
4 yr.	3-5	20.00
	5-10	40.00
5 yr.	8-15	15.00 Per 100
2-2	3-7	10.00 Per 100
2-3	7-12	20.00 Per 100

CONCOLOR FIR

Abies concolor
Excellent Ornamental and Christmas Tree. Hardy. Holds needles best of any short needled tree.

3 yr.	2-4	15.00
	4-8	40.00
4 yr.	7-12	12.00 Per 100

BALSAM FIR

Abies balsamea
The best selling Christmas tree in the County.

3 yr.	1-3	15.00
	3-6	30.00
2-2	4-8	15.00 Per 100

FRASIER FIR

Abies fraseri
2 yr. 1-2 4.00 Per 100

We have had many requests in the past for small seedlings that a person may secure at a low price and then put them in transplant beds for a few years prior to field planting. For these people and for others who have the same idea we are now listing this small size at a very low figure. We do not recommend these for direct field planting except in areas where they have proven themselves. The size of the following seedlings are one to two inch. No discount. Net price.

Scotch Pine	\$5.00 per 1000
Blue Spruce	\$8.00 per 1000

COLORADO BLUE SPRUCE

Picea pungens glauca
Very best for Ornamental, Christmas Tree and Landscape. Seed is from select trees of good color—the very best money can buy.

3 yr.	2-4	12.50
	4-8	25.00
4 yr.	6-10	40.00
	10-16	65.00
3-2	3-6	50.00
	6-12	90.00
	12-15	50.00 Per 100

WHITE SPRUCE

Picea glauca
Christmas Tree, Ornamental and Timber.

3 yr.	2-4	12.50
	4-8	25.00
4 yr.	8-12	35.00
2-4	6-12	65.00
	12-18	100.00
	18-24	150.00

BLACK SPRUCE

Picea mariana
3 yr. 2-4 12.50
4-8 20.00

PLEASE NOTE

May we advise booking your order early — NOW—and avoid disappointment. Some items are in limited supply. May we therefore advise you to list secondary choices on late orders.

BLACK HILL WHITE SPRUCE

3 yr.	1-3	12.50
	3-6	25.00
4 yr.	6-12	40.00

ENGLEMAN SPRUCE

3 yr.	1-3	12.50
	3-6	20.00
	6-10	35.00

NORWAY SPRUCE

Picea abies
Christmas Tree, Ornamental and Timber. Fast growing variety.

2 yr.	2-4	10.00
	4-8	20.00
3 yr.	6-10	25.00
	10-14	35.00
4 yr.	14-20	50.00
2-2	3-6	40.00
	6-12	65.00
	10-20	25.00 Per 100

ARBORVITAE

Thuja occidentalis—American Arb. Ornamental, Landscape and Hedges.

3 yr.	2-4	20.00
	4-8	35.00

CANADIAN HEMLOCK

2 yr.	1-3	5.00 per 100
3-2	4-8	75.00
	8-12	125.00
	10-14	35.00 Per 100

JUNIPER VIRGINIANA

2-3	10-18	Each 35c
	18-30	Each 50c

JUNIPER COM. DEPRESSA

2-3	10-18	Each 35c
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TAXUS CUSPIDATA CAPITATA, UPRIGHT PYRAMIDAL

3 yr.	1-3	50.00
	3-8	\$15.00 per 100

LOTS OF	25 to 99	100 to 499	1,000	5,000	10,000	25,000	50,000	100,000
Price per 1,000	EACH		PER 1,000					
\$ 7.50	2c	1½c	\$ 7.50	\$ 7.00	\$ 6.75	\$ 6.50	\$ 6.00	\$ 5.50
10.00	3c	2c	10.00	9.50	9.00	8.50	8.00	7.50
12.50	3c	2c	12.50	11.75	11.25	10.75	10.25	9.75
15.00	4c	3c	15.00	14.25	13.75	13.25	12.75	12.00
20.00	5c	4c	20.00	19.00	18.00	17.50	16.50	15.50
25.00	6c	5c	25.00	23.50	22.50	21.25	20.75	20.00
30.00	7c	6c	30.00	28.00	26.50	26.00	25.00	24.00
35.00	8c	7c	35.00	32.50	31.00	30.50	30.00	29.00
40.00	9c	8c	40.00	37.00	36.00	35.00	34.00	33.00
50.00	12c	10c	50.00	46.50	45.00			
65.00	16c	13c	65.00	60.00	58.50			
75.00	19c	16c	75.00	70.00	67.50			
90.00	23c	20c	90.00	84.00	81.00			
100.00	24c	20c	100.00	93.00	90.00			
125.00	28c	25c	125.00	114.00	112.50			
150.00	35c	30c	150.00	140.00	135.00			

Each kind of tree above is listed in the age and size by a 1000 price. To find the price of say 50, a smaller amount than 1000 use this table. Take the price of the item by the 1000, say \$30.00 per 1000, locate 30.00 in the "Price per 1000" column at left and go to the right to 7c each which price is on Lots of 25 to 99 trees. 50 of that kind at 7c will cost you \$3.50. Discount prices are given on lots of 5000 and over. Lots of 5000 of the same item at 30.00 per 1000 will cost you 28.00 per 1000 or 5x28.00 or \$140.00 for 5000. Lots of 50,000 of the same item at 30.00 per 1000 will cost you 25.00 per 1000 or 50x25.00 or \$1,250.00 for the 50,000.

WHEN TO PLANT TREES

Shipping Season:

Fall shipment will begin about September 15 and continue into November depending on weather. Trees will be shipped as close to your requested shipping date as weather permits. In fall planting greater care must be taken to see that sod is tightly packed around the roots when planted or fall and winter freezes and thaws will heave and expose the tree roots to air and the trees will die.

Besides offering the trade the evergreen seedlings listed here we also have approximately 2000 acres of Christmas Trees lined out. Entire tree farms or parts of tree farms are for sale. Plantations up to 300 acres at one location. Excellent Deer hunting and good locations for fish ponds.

ORNAMENTAL LINING OUT STOCK—FALL '60—SPRING '61

Taxus Adams, Upright	100	1000	Taxus Cupidata and	100	1000	Taxus Browni	100	1000	Ilex Convexa	100	1000
3 yr. TT	6-10 in.	35.00	Taxus Hicksi			3 yr. TT	6-8 in.	35.00	3 yr. TT	10-12 in.	45.00
4 yr. TT	8-12 in.	42.50	3 yr. TT	6-8 in.	35.00	4 yr. TT	8-10 in.	42.50			425.00
			4 yr. TT	8-10 in.	42.50						
Taxus Andersoni			5 yr. TTT	10-12 in.	62.50	Ilex Hitzi			Ilex Rotundifolia		
3 yr. TT	6-8 in.	35.00	6 yr. TTT	12-in. hv.	75.00	3 yr. TT	10-12 in.	45.00	3 yr. TT	10-12 in.	42.50
4 yr. TT	8-10 in.	42.50			725.00			425.00			400.00

250 or more of a variety at 1000 rate, less than 250 at 100 rate. Stock subject to prior sale. These plants have been sheared to make up a compact plant.

TERMS

This list cancels all former quotations. Prices subject to change without notice. Prices are F. O. B. Shelocta, Pa. We do not extend credit. Our low prices are for cash.

All orders to be accepted must be accompanied by a deposit of at least 25%; Balance prior to shipping or order will be shipped C. O. D. There is a 50c packing charge on seedling orders less than 1000. This charge does not apply to special offers. Orders over 1000 will be packed free.

No order accepted for less than 25 of one kind and size. 500 trees of one kind and size of the 1000 rate. Samples will be charged at the 25-99 rate. Should samples prove to be satisfactory and result in an order we will credit cost of samples toward your order and samples are free.

Please do not remit for shipping charges as shipping

costs cannot accurately be estimated prior to date of shipment.

Parcel post shipments sometimes get split in transit and some crates are delivered at different times. Wait a day or two before claiming shortages.

Phone us several days before desired pickup date. When writing give us at least five days notice.

We are equipped to grow many more trees than we do grow at present. We can contract to grow for you your future needs of evergreen stock. If interested, inquire. We also supply other Nurseries and many Mail Order Outlets with our seedling and transplants. If interested, inquire.

Order early. Earliest orders given preference for earliest shipping dates.

Our liability ceases when trees are delivered to carrier. If breakage occurs or if stock suffers through delay in transit claims should be made on the transportation company immediately.

We accept orders on the following basis: We do our best to ship stock to arrive at destination on your specified date. However due to changing weather we can not always guarantee to have trees at a destination on a definite date.

We try very hard to keep our stock true to name and will upon proper proof replace any stock that is found otherwise; but it is mutually agreed that we will not be responsible for more than the original purchase price.

We always strive to send out the best possible, healthiest trees and when trees leave our Nursery they are in tip-top condition. Since we have no control over them after they leave we cannot guarantee their survival if they are not properly handled or planted or if the weather is too dry or for any other reason that may cause poor survival.

We reserve the right to cancel orders if necessitated by weather conditions or for any other reason beyond our control.

MILLIONS OF QUALITY SEEDLINGS